

Request for Proposal: IT Services

Grand Isle, Vermont

INTRODUCTION

The Town of Grand Isle, Vermont invites qualified providers to submit a proposal and statement of qualifications for professional Information Technology (IT) managed services for a three year period effective January 1, 2027 through December 31, 2029 with optional one year extension if agreed by both the Town of Grand Isle (aka the Town) and the selected IT services provider (aka the vendor).

The qualified vendor will enable the Town to continue to improve operational effectiveness, enhance quality of services, minimize support cost and maximize return on investment in IT. A contract will be awarded on a "best value" basis; price and ability to deliver services will be considered. While industry specific certifications and licenses will be taken into consideration, the Town places greater emphasis on the experience and long-term viability of the vendor. Following negotiation, the successful vendor will be asked to enter into a contract with the Town.

Please submit your completed and signed proposal in the exact order and manner required.

Proposals must be received via email no later than: 3:00 PM on Friday, October 16, 2026

Submit your proposal package via email to Sara Santor at sbadministrator@grandislevt.gov

All inquiries concerning this RFP must be submitted by email to the RFP Coordinator. The RFP Coordinator will be the sole point of contact for this RFP. RFP Coordinator for this project:

Sara Santor

Selectboard Administrator

sbadministrator@grandislevt.gov

PURPOSE AND OBJECTIVES:

Purpose – The Town has a Microsoft Office 365 – G1 computer network infrastructure. The Town is seeking a qualified contractor to provide technical support for this infrastructure, in the form of general network support including 24/7 monitoring services, security services, maintenance of hardware, updates to software, troubleshooting/repair on all computer systems and network server equipment, as well as backup and disaster recovery services through a mix of remote and onsite efforts. Also of importance is the ability of the vendor to deliver high quality help desk support that recognizes the varying levels of technical aptitude of Town staff and provides said support in terms that can be understood by a layman. The Town may also look to the successful vendor for special project consulting from time to time such as installation of software, short and long range IT planning, and other related services.

Objectives – Our primary objectives are to securely manage information in the network and improve user satisfaction with the system, while maintaining a robust network that ensures the security of sensitive data in compliance with Federal and State regulations.

OVERVIEW AND SCOPE

Overview – The Town has a Windows based Microsoft 365 environment with G1 licensing, consisting of a mix of desktop workstations, remote laptops and two copiers located at the Town Office, the Town Highway Department building, and the Town Library, as well as a few cell phones for employee use, and a tablet. All workstations are set up with Microsoft 365 Onedrive and Sharepoint. All three buildings have WiFi.

Scope – The following services shall be provided:

Microsoft 365 Tenant Administration

- **License Management:** Administer and optimize existing G1 and G3 license allocations.
- **User Lifecycle:** Handle onboarding, offboarding, and active directory synchronization tasks.
- **Shared Resources:** Manage shared mailboxes, distribution lists, and digital calendars.

Security and Compliance

- **Access Control:** Configure and maintain Multi-Factor Authentication (MFA) across all tiers.
- **Identity Management:** Implement conditional access policies allowed under G1 licensing.
- **Data Protection:** Set up basic data loss prevention rules and retention policies.

Data Storage and Collaboration

- **SharePoint Architecture:** Structure and maintain the internal town intranet and document libraries.
- **OneDrive Support:** Troubleshoot personal cloud storage issues for individual town employees.

- **Teams Governance:** Manage permission levels, guest access, and channels for town staff.

Ongoing Technical Support

- **Help Desk:** On call support to resolve issues that arise during regular business hours.
- Emergency support to resolve critical issues that arise after hours.
- Provide remote and on-site troubleshooting for M365 desktop and web applications.
- **System Monitoring:** Track tenant health, service outages, and security alerts regularly.
- **Management of security updates and maintenance**
- **Management of cloud storage**
- **User administration and management**

Scope (Continued)

- Regular/periodic cleaning and testing of backups by restoration of test files.
- Firewall Administration and Anti-Ransomware protection.
- Antivirus protection including system management and documentation.
- Labor and support for migration of network operating systems/files.
- Help desk support.
- Monthly reports of system health and vitality.
- Web access to reports on current status of service calls and projects.
- Web based secure file sharing.
- Spyware prevention, monitoring, and removal.
- Advice regarding IT asset management.
- Advice regarding password management.
- Advice and research for software/hardware purchases.
- Research potential technology needs for future growth essential to the Town.

PROPOSAL REQUIREMENTS – Proposal must include the following:

Cover Letter – to contain the following:

- Company/individual name, address, telephone number, email address, and website.
- A brief summary of the vendor's understanding of the services to be performed.
- A summary of the vendor's proposal, qualifications, and approach.
- A statement indicating that the proposal and cost schedule shall be valid and binding for one hundred eighty (180) days following the proposal due date and will become part of the contract that is negotiated with the Town.
- The letter must be signed by an individual who is legally authorized to bind the proposing vendor stating that the vendor has read and will comply with all the terms and conditions of the RFP.

General Vendor Information – to contain the following:

- Size of the vendor's company and number of full-time and part-time personnel.
- Location of office(s) and hours of operation.
- Years in business.
- Length of time in providing similar services.

PROPOSAL REQUIREMENTS (Continued):

- Provide the name of the owner and principal parties and identify key personnel including their experience, expertise, and training. Also identify the employee who will be designated as the primary service provider.
- Total number of existing clients broken down between private and public sectors.
- Provide the name, title, address, telephone number, and email address of three references for clients, preferably of the public sector, whom the vendor has provided similar services.
- Description of Vendor's Ability to Provide Requested Services:
- Describe how your company is positioned to provide the services listed above and include a brief history of experience on providing similar services.
- Describe your company's approach to providing these services and the methodology for ensuring ongoing support including protocols for securing after-hours support, and your process for troubleshooting and addressing work orders.
- Describe your guaranteed response time in the event of a significant crisis.
- Describe your company's process for addressing service disruption or other critical issues that might interrupt Town operations. Include an overview of escalation provisions.
- Describe your company's strategy for keeping the Town informed of system conditions, changes, scheduled down times for maintenance, and other items.
- Describe your plans and strategy for securing the Town's data and providing for disaster recovery.
- Describe how you would assist the Town to ensure our IT systems remain efficient and dependable, adapt over time with the evolving IT landscape, and allow the Town to provide superior customer service while adhering to Federal and State requirements.
- Describe your ability to monitor the Town's operations to ensure the stability of our computing environment.
- Describe how your company will maintain coverage/support during holiday periods.
- Describe any additional services or information you believe may be required or worth consideration as part of your proposal.

Financial Proposal: Please submit a fixed price proposal with validity for a period of three years.

Elements of the Financial Proposal to include:

- A detailed breakdown of any on-boarding/set up fees.
- A detail of what is included and excluded with/from base monthly charge.

PROPOSAL REQUIREMENTS (Continued):

- A price list of any additional services the vendor offers.
- A fee schedule for emergency services provided during regular and off hours.
- A statement of the percentage of fees the vendor is willing to put at risk to compensate the Town for loss of productivity due to extended down times.
- A detail of the rollover period for unused support and maintenance hours.
- A breakdown of any tiers of service and costs associated with those tiers.
- A listing of any services that will be offered to the Town at no additional charge.
- A fee schedule of any additional charges (e.g. travel expenses)

RFP GENERAL TERMS AND CONDITIONS:**RFP Amendments**

The Town reserves the right to change the schedule or issue amendments to this RFP at any time. The Town also reserves the right to cancel or reissue this RFP.

Vendor's Cost to Develop Proposal

Costs for developing proposals in response to this RFP are entirely the obligation of the vendor and shall not be chargeable in any manner to the Town.

Withdrawal of Proposals

Proposals may be withdrawn at any time prior to the submission time specified in this RFP, provided notification is received in writing. Proposals cannot be changed or withdrawn after the time designated for closing of the RFP. Any proposal not so timely withdrawn shall constitute an irrevocable offer, for a period of one hundred eighty (180) days to sell the Town the services described herein, or until one or more of the proposals have been approved by the Grand Isle Selectboard.

Rejection of Proposals – Waiver of Informalities or Irregularities

The Town reserves the right to reject any or all proposals, to waive any minor informalities or irregularities contained in any proposal, and to accept any proposal deemed to be in the best interest of the Town.

RFP GENERAL TERMS AND CONDITIONS (Continued):

Single Response

A single response to the RFP may be deemed a failure of competition. In such a case the Town reserves the right to terminate or reissue the RFP, or to negotiate with the submitting vendor.

Proposal Validity Period

Submission of the proposal will signify the vendor's agreement that its proposal and the content thereof are valid for 180 days following the submission deadline and will become part of the contract that is negotiated between the Town and the successful vendor.

Public Records

Documents submitted in response to this request for proposals become a public record upon submission to the Town, subject to mandatory disclosure upon request by any person, unless the documents are exempted from public disclosure by a specific provision of law.

Contract Award and Execution

The Town reserves the right to make an award without further discussion of the proposal submitted. Therefore, the proposal should be submitted on the most favorable terms the vendor can offer. It is understood that the proposal will become a part of the official file on this matter without obligation to the Town.

The Town reserves the right to request clarification of information submitted and to request additional information from any vendor.

The general terms, conditions, and specifications of the RFP as proposed by the Town and the successful vendor's response, as amended by agreements between the Town and the vendor, will become part of the contract documents. Additionally, the Town will verify vendor representations that appear in the proposal. Failure of the vendor's products to meet the mandatory specifications may result in elimination of the vendor from competition or in contract cancellation or termination.

RFP GENERAL TERMS AND CONDITIONS (Continued):

The vendor selected as the apparently successful vendor will be expected to enter into a contract with the Town. The Town reserves the right to reject any proposed agreement or contract that does not conform to the specifications contained in this RFP, and which is not approved by the Town Attorney.

If the selected vendor fails to sign the contract within five (5) business days of delivery of the final contract, the Town may elect to cancel the award and award the contract to the next highest-ranked vendor.

Defense, Indemnification, Hold Harmless and Insurance Requirements

In addition to other standard contractual terms the Town will need, the Town will require the selected vendor to comply with the defense, indemnification, hold harmless and insurance requirements as outlined below.

Vendor shall defend, indemnify and hold the Town, its officers, officials, employees and volunteers, their agents, designees and heirs, harmless from any and all claims, injuries, damages, losses or suits including attorney fees, arising out of or resulting from the acts, errors or omissions of the vendor in performance of this Agreement.

The vendor shall procure and maintain, for the duration of this Agreement, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the vendor, as well as agents, representatives, employees, or subcontractors of the vendor. The cost of such insurance shall be paid by the vendor.

Equal Opportunity Compliance

The Town is an equal opportunity employer and requires all vendors to comply with policies and regulations concerning equal opportunity.

The vendor, in the performance of this Agreement, agrees not to discriminate in its employment due to the employee's or applicant's race, religion, national origin, ancestry, sex, sexual preference, age, or physical handicap.

RFP GENERAL TERMS AND CONDITIONS (Continued):

Other Compliance Requirements

In addition to the nondiscrimination and affirmative action compliance requirements previously listed, the vendor awarded a contract shall comply with federal, state and local laws, statutes, and ordinances relative to the execution of the work. This requirement includes, but is not limited to, protection of public and employee safety and health, environmental protection, waste reduction and recycling, the protection of natural resources, permits, fees, taxes, and similar subjects.

Ownership of Documents

Any reports, studies, conclusions, and summaries prepared by vendors responding to this RFP shall become the property of the Town.

Confidentiality of Information

All information and data furnished to the vendor by the Town, and all other documents to which the vendor's employees have access during the term of the contract, shall be treated as confidential to the Town. The successful vendor will be expected to enter into a nondisclosure agreement with the Town. Any oral or written disclosure to unauthorized individuals is prohibited.

CLOSING COMMENTS:

Thank you for your interest in contracting with the Town of Grand Isle. As a final reminder, all responses to this RFP are due via email on October 16, 2026 at 3PM Eastern Daylight Time.

Proposals received after this date and time will not be accepted.

Questions regarding the RFP should only be directed to the RFP coordinator